# **Zoralan Wound**

More than just wound healing



### Content

- 1) Wounds: introduction
- 2) Wound healing
- 3) Wound treatment
- 4) Hydrogel
- 5) Zoralan Wound
- 6) Offer

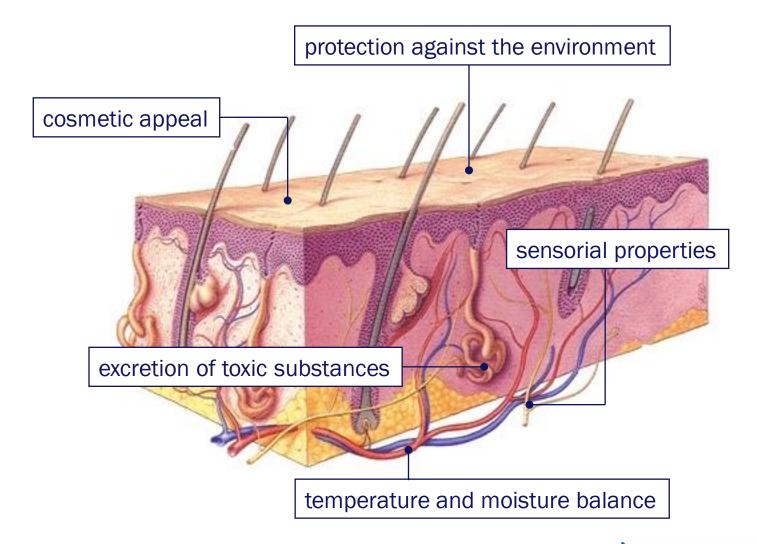


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#### The skin - function

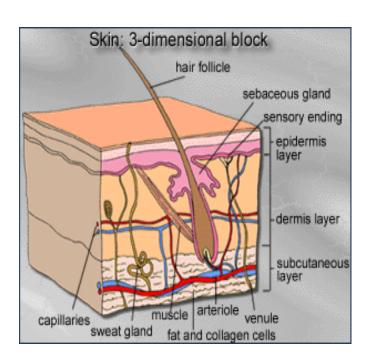




#### Wounds: disruption of the skin

#### The skin

- Epidermis
  - Outermost layer
  - Continuously renewed by division of keratinocytes
  - Contains pigment cells
- Dermis
  - Inner layer
  - Contains nerves, blood vessels, sweat and oil glands, hair follicles
  - Contains collagen and elastin
- Hypodermis
  - Subcutaneous fat layer





#### Wounds: classification

- Superficial wounds
  - Damaged epidermis no blood
  - F.e. irriation by friction, maceration, sun burn
- Traumatic wounds
  - Also dermis is damaged wound can bleed
  - F.e. cuts, burns, abrasions, nipple gaps
- Chronic wounds
  - Do not heal as anticipated, insufficiency in the blood circulation
  - F.e. bed sores (decubitus), open leg sores (ulcers)



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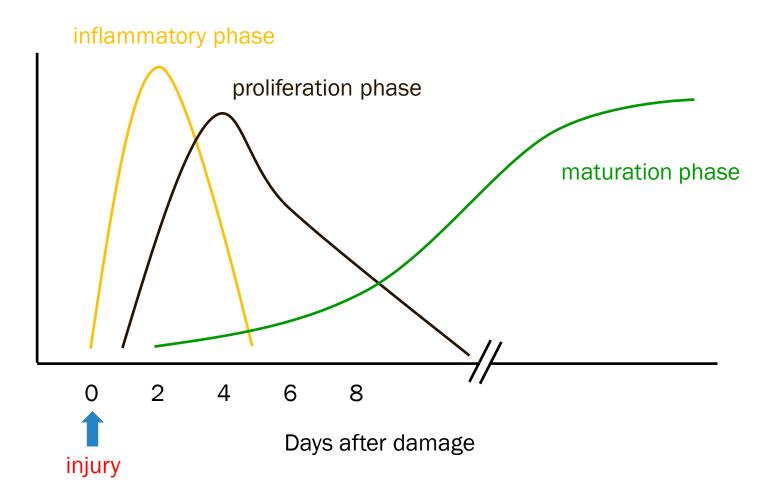


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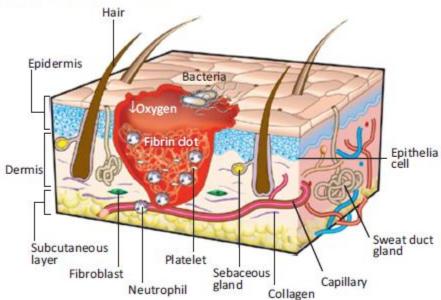
# Wound healing: 3 phases





### Phase 1: inflammatory phase

#### (A) Inflammatory phase



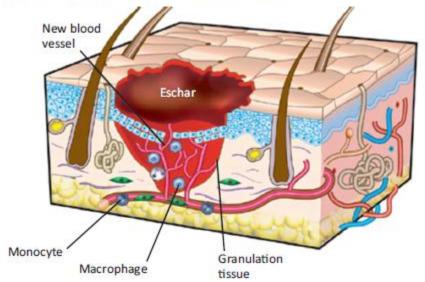
- Coagulation
- Thrombocytes, neutrophils, monocytes, eosinophils...
- Proinflammatory neuropeptides: substance P, neurokinin A
- · Histamine, leukotrienes, thrombin
- TGF-β, fibroblast growth factor 2

- Remove foreign matter and dead cells
  - Formation of fribinous tissue to stop bleading
  - Main symptoms:
    - Contraction, closing & recruiting
    - The wound is swollen, warm and painful



#### Phase 2: proliferation phase

#### (B) Proliferative phase/reepithelization



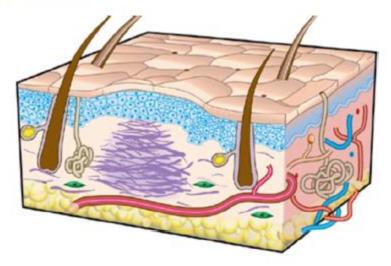
- · Keratinocyte migration, reepithelization
- FGF-2, -7, -10
- Matrixmetalloproteinase (MMP) 1
- · Collagen synthesis, angiogenesis
- · Granulation tissue: fibroblasts
- Hypoxia-induced factor (HIF)-1α, VEGF A, FGF-2

- Wound is "closing"
  - collagene → matrix → fibroblasts → angiogenesis → reepithelisation



#### Phase 3: maturation phase

#### (C) Maturation



- Myofibroblasts → wound contraction
- Platelet-derived growth factor (PDGF), TGF-β
- MMP-2, MMP-7

- Wound tissue increases in strength
  - quickly formed tissue from proliferation phase is now being remodeled to "normal" skin



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#### Principles of wound treatment

- Main goals
  - rapid closure of the skin
  - prevention of infection
  - pain relief
  - prevention of mechanical damage
  - restriction of scar formation
- Common practice
  - drying out of the wound environment
    - eschar formation
  - since 1960s: creating a moist wound environment
    - prevents eschar formation
    - accelerates the inflammatory and proliferation phase



#### Woundbed - 2 possibilities

# dry wound

decreased healing, risk of tearing, scarring,...



needs hydration



occlusion

#### wet wound

decreased healing, risk of infection,...



needs dehydration



open woundbed

optimal treatment combines 2 complementary activities



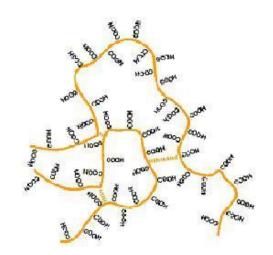
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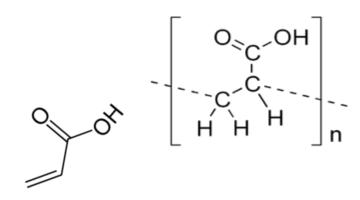


# What is a hydrogel?

- Hydrophilic cross linked polymer
  - three-dimensional
    - biological inertness as opposed to linear polymers
  - High water content



- Occurs in nature
  - cartilage, cornea,...
- Zoralan Wound
  - synthetic: carbopol 980 NF
  - polymer of acrylic acid
  - cross linkage with ethers

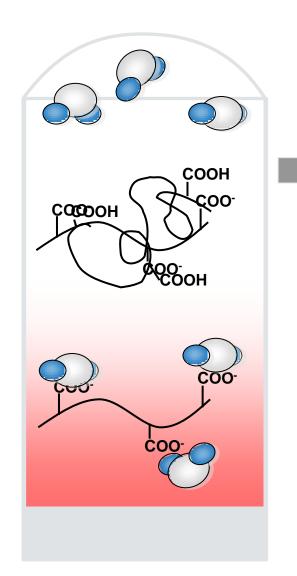




# Hydrogel vs wet wound

dehydrated polymer takes up water from the wound and decreases the moisture content





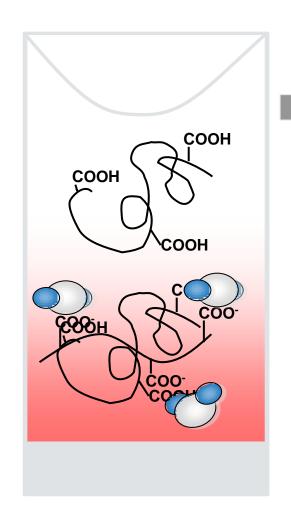
optimal healing conditions

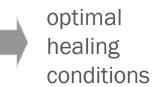


# Hydrogel vs dry wound

hydrated polymer releases water into the wound increasing the moisture content







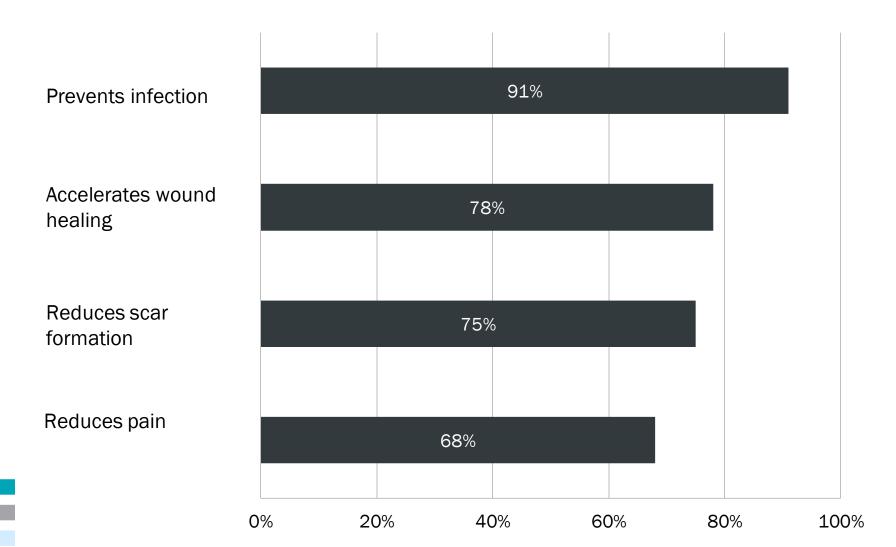


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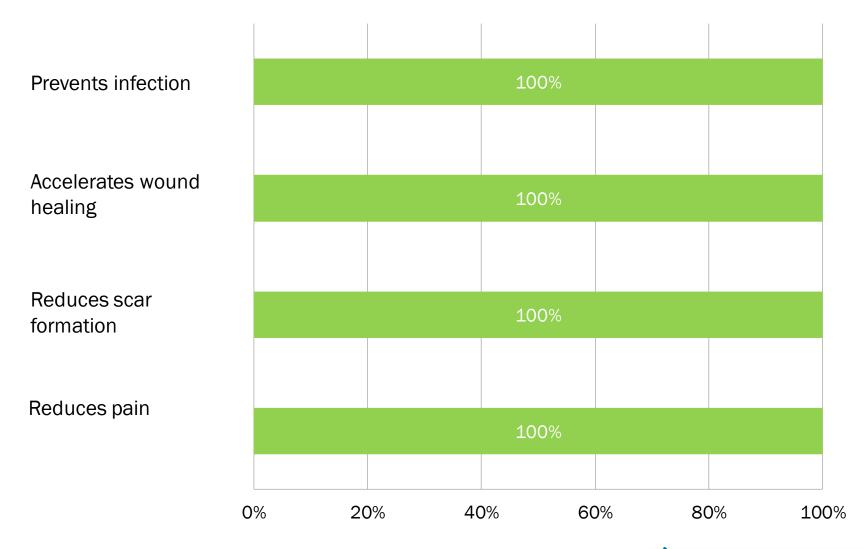


#### Wound healing: consumer expectations – research OYS



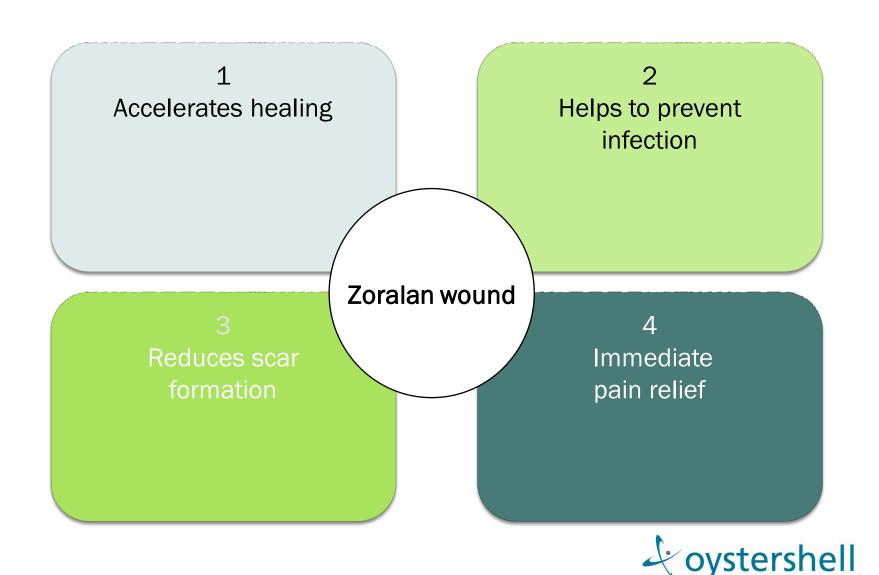


# Zoralan Wound: more than just wound healing





# Zoralan Wound: unique 4-in-1 concept



# Zoralan Wound: more than just wound healing

- Essence of product
  - Hydrogel
  - Actipientia®
    - Intelligently chosen excipients that reinforce the benefits of the hydrogel





#### Zoralan Wound: benefits of the hydrogel

- Accelerates healing
  - Fast wound healing through optimal hydration
- Helps to prevent infection
  - Acid polymers create an unfavorable environment for development of bacteria, microbes and fungi
- Reduces scar formation
  - High viscosity ensures little mechanical damage and prevents severe scar formation
- Immediate pain relief
  - The evaporation of the gel is associated with temperature drop and thus cooling and pain killing



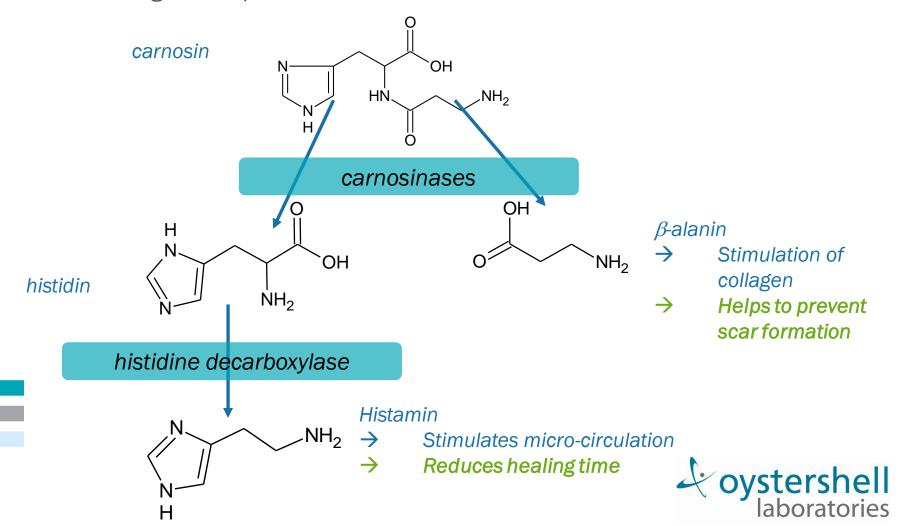
#### Actipientia® reinforce the benefits of the hydrogel

- Accelerates healing
  - Fast wound healing through optimal hydration
  - Carnosine
- Helps to prevent infection
  - Acid polymers create an unfavorable environment for development of bacteria, microbes and fungi
- Reduces scar formation
  - High viscosity ensures little mechanical damage and prevents severe scar formation
  - Carnosine
- Immediate pain relief
  - The evaporation of the gel is associated with temperature drop and thus cooling and pain killing



#### Actipientia®: carnosin

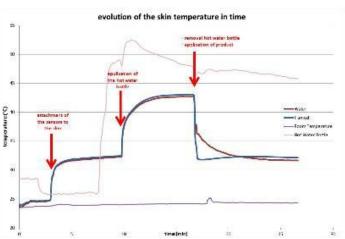
- Stabilisator: carnosin instead of NaOH
- Deliberately chosen because carnosin also helps to accelerate wound healing and to prevent scar formation



#### Zoralan Wound: studies – cooling activity

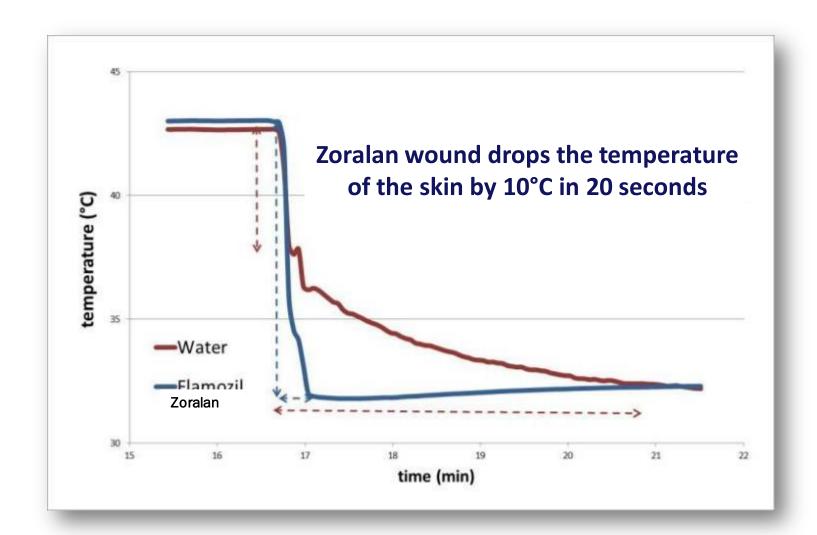
- In vivo test using miniature thermocouple sensors attached to the skin
- Heating of the skin with a hot water bottle (50°C)
- Application of Zoralan and water as control
- Monitoring of temperature throughout experiment







# Zoralan Wound: studies – cooling activity





# Zoralan Wound: studies – study on the effect on staphylococcus aureus

The University of Ghent performed a test to understand the
 antiseptic effect of Zoralan and its main competitors. The effect
 of Staphylococcus Aureus was measured (if this bacteria
 manages to penetrate the skin, or a wound, it can cause
 infections).

→ Excellent results! (study in attachment)



# Zoralan Wound: studies – study by wound expert Frans Meuleneire

#### Clinically proven (study by wound expert Frans Meuleneire)

- patients with chronic and acute wounds
- treatment within 3 months span

#### Clinical evaluation:

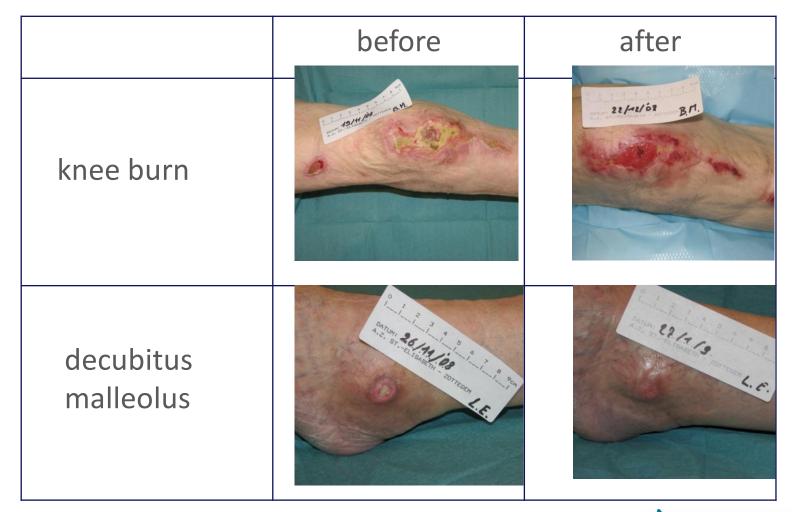
- positive effect on wound cleaning
- sufficient hydration of necrotic wound
- enhances autolytic debridement
- excellent tolerability
- has a cooling action, which provides pain relief

#### Practical evaluation:

- Airless dispenser is unique and a big advantage
- opaque/white color for better control of application



# Exemplary cases





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#### Zoralan Wound: offer

#### Airless dispenser: 50gr

- Modern
- Hygienic: no air + no oxidation
- Easy to use
- Easy to store
- Less chance of damage and leakage compared to a tube

#### Claims

- Sunburn
- Burns
- Cuts
- Chafed skin
- Cracked skin
- ...











#### Without parabens

Parabens (4 types) are not safe because:

- They have an estrogenic activity (female hormones)
- They decrease the proliferation of keratinocytes.
  Keratin is the key structural material making up the outer layer of human skin.
- They decrease the expression of collagen.
  Collagens ensure regeneration of skin.
- They reinforce harmful influence of UVB.
- They sensitize the skin when applied to broken/damaged skin

#### Conclusion

- Zoralan Wound, more than just wound healing
  - Advanced hydrogel
  - Heals fresh wounds extremely effectively
  - Paraben free
  - Easy to use gel pump
  - Europe: registered as medical device class IIa



